

## RESUMEN DE COMISIONES PERIODO: 2023-08

**OFICINA:** PAF LAGO AGRIO FERRONORTECORP

**FRANQUICIADO:** Alex Lenin Armijos Salinas

**CIUDAD:** Lago Agrio

**DIRECCIÓN:** Calle Manuelita Sáenz y Martha Roldós

**TELÉFONO:** 0992024723

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### VENTAS

| Fecha        | Venta               | IVA           | Total         |
|--------------|---------------------|---------------|---------------|
| 2023-08-01   | \$5,146.81          | \$0.00        | \$0.00        |
| 2023-08-02   | \$4,593.97          | \$0.00        | \$0.00        |
| 2023-08-03   | \$5,444.42          | \$0.00        | \$0.00        |
| 2023-08-04   | \$3,482.18          | \$0.00        | \$0.00        |
| 2023-08-05   | \$1,865.86          | \$0.00        | \$0.00        |
| 2023-08-07   | \$10,741.85         | \$0.00        | \$0.00        |
| 2023-08-08   | \$4,408.95          | \$0.00        | \$0.00        |
| 2023-08-09   | \$3,810.20          | \$0.00        | \$0.00        |
| 2023-08-10   | \$4,820.88          | \$0.00        | \$0.00        |
| 2023-08-11   | \$6,054.51          | \$0.00        | \$0.00        |
| 2023-08-12   | \$1,361.16          | \$0.00        | \$0.00        |
| 2023-08-14   | \$2,492.21          | \$0.00        | \$0.00        |
| 2023-08-15   | \$7,650.24          | \$0.00        | \$0.00        |
| 2023-08-16   | \$3,351.39          | \$0.00        | \$0.00        |
| 2023-08-17   | \$4,871.06          | \$0.00        | \$0.00        |
| 2023-08-18   | \$7,619.25          | \$0.00        | \$0.00        |
| 2023-08-19   | \$1,548.86          | \$0.00        | \$0.00        |
| 2023-08-21   | \$4,323.00          | \$0.00        | \$0.00        |
| 2023-08-22   | \$2,563.97          | \$0.00        | \$0.00        |
| 2023-08-23   | \$4,847.38          | \$0.00        | \$0.00        |
| 2023-08-24   | \$4,602.39          | \$0.00        | \$0.00        |
| 2023-08-25   | \$2,723.68          | \$0.00        | \$0.00        |
| 2023-08-26   | \$1,562.09          | \$0.00        | \$0.00        |
| 2023-08-28   | \$4,955.83          | \$0.00        | \$0.00        |
| 2023-08-29   | \$3,610.31          | \$0.00        | \$0.00        |
| 2023-08-30   | \$7,447.05          | \$0.00        | \$0.00        |
| 2023-08-31   | \$5,229.03          | \$0.00        | \$0.00        |
| <b>Total</b> | <b>\$121,128.53</b> | <b>\$0.00</b> | <b>\$0.00</b> |

### COMISIÓN

| Rubros                                    | %Comisión | Valor               | Comisión           |
|---|-----------|---------------------|--------------------|
| Devolución saldo favor                    |           | \$0.00              | \$0.00             |
| Ferretería                                | 16,00%    | \$26,840.95         | \$4,294.55         |
| Precio Administrador Ferretería           | 11,00%    | \$6,298.87          | \$692.88           |
| Precio Mayorista Ferretería               | 14,00%    | \$19,842.15         | \$2,777.90         |
| Precio Administrador Pesado 0,5%          | 0,50%     | \$10,422.10         | \$52.11            |
| Pesado Mayorista Pesado                   | 1,00%     | \$26,762.76         | \$267.63           |
| Material Pesado                           | 2,00%     | \$18,038.10         | \$360.76           |
| Material Pétreo                           | 31,00%    | \$0.00              | \$0.00             |
| Facturación - Cemento/Estibaje            |           | \$0.00              | \$448.00           |
| Ventas de Marketing 0%                    | 0,00      | \$5.81              | \$0.00             |
| Límite Pesado 0,25%                       | 0,25      | \$2,285.20          | \$5.71             |
| Ventas en Negociación Especial Ferretería | 0,00      | \$0.00              | \$0.00             |
| Límite Ferretería 8,5%                    | 8,50      | \$6,476.53          | \$550.51           |
| Hoy y Especial Emtop 21%                  | 21,00     | \$753.05            | \$158.14           |
| Administrador Emtop 14%                   | 14,00     | \$67.75             | \$9.49             |
| Mayorista Emtop 18%                       | 18,00     | \$1,964.97          | \$353.69           |
| Límite Emtop 8,5%                         | 8,50      | \$273.19            | \$23.22            |
| Ventas en Negociación Especial Pesado     | 0,00      | \$2,285.20          | \$0.00             |
| Precio de Cotización 7,5%                 | 7,50      | \$0.00              | \$0.00             |
| Pago de plan comercial                    |           | \$0.00              | \$288.00           |
| Pago de Vacaciones personal               |           | \$0.00              | \$239.94           |
| Pago valor extra al 60% de ventas         |           | \$0.00              | \$210.86           |
| Reembolso de Transporte                   |           | \$0.00              | \$802.97           |
| Comisión por ventas especiales            |           | \$0.00              | \$5.88             |
| <b>Total</b>                              |           | <b>\$122,316.63</b> | <b>\$11,542.24</b> |

### DESCUENTOS ANTES DE FACTURAR

| Motivo                               | Valor             |
|--------------------------------------|-------------------|
| Enlace                               | \$100.00          |
| Teléfono Ip                          | \$20.00           |
| Monitoreo PAF                        | \$25.00           |
| Descuento Condiciones Plan Comercial | \$4,200.00        |
| <b>Total</b>                         | <b>\$4,345.00</b> |

### FACTURA Y PAGO

| Motivo           | Detalle                | Valor             |
|------------------|------------------------|-------------------|
| Factura          | Comisión               | \$7,197.24        |
|                  | Iva                    | \$863.67          |
|                  | <b>Total Factura</b>   | <b>\$8,060.91</b> |
| Reducciones Pago | Reducción renta 8.00%  | \$575.78          |
|                  | Reducción Iva 70.00%   | \$604.57          |
|                  | <b>Total a Recibir</b> | <b>\$6,880.56</b> |

|  |   |                   |
|--|---|-------------------|
|  | Financiamiento Franquicia (cuota 10 de 36 cobrada), | \$264.44          |
|  | <b>Total a Transferir</b>                           | <b>\$6,616.12</b> |

VALORES NO PAGADOS

| Motivo | Detalle | Valor  |
|--------|---------|--------|
| Total  |         | \$0.00 |